

ARTICULATION AGREEMENT

The University of Pittsburgh at Bradford and Jamestown Business College

The University of Pittsburgh at Bradford (UPB) and Jamestown Business College (JBC) set forth the conditions upon which UPB will consider graduates of the **Associate in Applied Science in Business Administration/Marketing and Management option program at JBC for admission into UPB's Bachelor of Science in Business Management program.** This document sets forth those conditions, which the parties hereby agree to.

A. Rationale for the purpose of the articulation agreement

This agreement applies only to the Associate in Applied Science in Business Administration/Marketing and Management option program that is currently constituted and delivered at JBC as of the 2002 - 2003 academic year. The purpose of this agreement is to make available to the Associate in Applied Science in Business Administration/Marketing and Management option graduates of JBC the opportunity to pursue a Bachelor of Science in Business Management.

B. Description of how the agreement may be renewed or terminated

1. JBC agrees to promptly notify UPB upon any substantive curriculum modification to the Associate in Applied Science in Business Administration/Marketing and Management option program, and further agrees that the terms of this agreement will no longer hold unless UPB provides a written approval that the curriculum changes do not alter the intent of this agreement.
2. UPB agrees to provide JBC with information about the Bachelor of Science in Business Management program of study and any changes to the curriculum, should they occur. Conditions for admission into the Bachelor of Science in Business Management program are stipulated in section C of this document.
3. The terms of this agreement shall remain in effect, except as stipulated in certain previous terms as listed herein, until terminated by either party. Any party may terminate the agreement with or without cause, on the provision of 120 days written notice to the other parties.

C. Admission requirements and transfer of academic credits

1. UPB agrees that graduates of the Associate in Applied Science in Business Administration/Marketing and Management option program meet the admissions standards of the Bachelor of Science in Business Management program given that they satisfy the following conditions:

- a. Successful completion of 73 transferable credits with a grade of "C" = 2.0 grade points or better:
- b. A cumulative grade point average (GPA) of 2.5 or better.
- c. Students must meet UPB conduct standards in regard to known behavioral problems.

2. UPB agrees that JBC's Associate in Applied Science in Business Administration/Marketing and Management option graduates who meet the above admissions standards and complete the application and deposit requirements by May 1 will be admitted into the Bachelor of Science in Business Management program.

JBC students who complete the required and recommended courses in this agreement with grades of "C-" or higher will be admitted to UPB with junior standing.

Courses to be transferred and courses remaining for completion of the Bachelor of Science in Business Management

Courses required from Jamestown Business College

ACC101 Accounting Principles I
 ACC102 Accounting Principles II
 COM222 Effective Oral Communication
 ECO132 Principles of Economics
 ENG101 College English I
 ENG102 College English II
 IT131 Computer Applications I
 IT132 Computer Applications II
 IT251 Advanced Computer Applications
 MA101 College Business Mathematics
 MGT231 Principles of Management
 MKT123 Marketing Principles
 MKT222 Sales and Advertising Management
 MKT 236 Retailing
 PSY250 Psychology for Life and Work
 SOC244 Contemporary Issues in Society

Courses required from the University of Pittsburgh at Bradford to complete the B.S. in Business Management

General Education Requirements

Upper-Level Writing elective (3 credits)
 Arts and Letters electives (9 credits) *must include at least one course in literature, and at least one course in the creative, fine, and performing arts.*
 Upper-Level Non-Western History, Culture, or Philosophical Inquiry and Upper-Level Euro-American History, Culture, or Philosophical Inquiry electives (6 credits) *must include at least one history course*
 History, Culture, or Philosophical Inquiry electives (3 credits)
 Physical and Life Sciences electives (7-8 credits) *must include one physical science course and one life science course (one of which must have a lab component)*
 Physical Education elective (1 credit)
 Senior Colloquium (3 credits)

Course Requirements in the Major

Core requirements in business management

FIN 1301 Corporate Finance	3
MIS 1308 Business Information Systems	3
MGMT 1401 Business in Society and International Environment	3
MGMT 1451 Capstone: Management Policy	3
Two upper-level Business electives	6

Other required courses

ECON 0204 Statistical Methods	4
ECON 0206 Intermediate Microeconomics	3
MATH 0136 Applied Calculus	4

Total upper level credits	30 minimum
Total credits	122-126